

JUSTIN ULYSESS

Calgary, Alberta

ARTICLING CANDIDATE

Experienced international law student licensed in Kenya and pursuing qualification in Canada, with background advising business clients on complex commercial transactions and negotiating and closing favorable-term deals across multiple industries. Strong legal research, analysis and writing skills, with high degree of cultural and emotional intelligence and a track record of executing multiple projects while meeting deadlines in fast-paced environments. Completed Accelerated PREP in August 2023.

EDUCATION

Practice Readiness Education Program (Accelerated PREP) , CPLED	Completed Aug. 2023
GPLLM (Canadian Common Law) , University of Toronto	Aug. 2022
Honours Bachelor of Laws, (LL. B) , Moi University, Eldoret, Kenya	Oct. 2002

EXPERIENCE

Hamilton, Harrison Mathews LLP, Nairobi, Kenya Jun. 2016 – Jan. 2023

Full-service law firm of 100+ lawyers providing commercial and corporate legal services in multiple jurisdictions across the East and Central African region for high-net-worth clients, government agencies, and global and regional corporations.

Corporate Counsel

Reporting to Senior Partners, member of corporate law team of 20 lawyers and 10 support staff. Liaised with corporate clients and internal stakeholders to understand organizational, risk and commercial needs and advised on strategy and commercial activities. Drafted, reviewed, negotiated, and interpreted various contracts and business agreements.

- Oversaw complex contractual and technology-based investment agreements including unit licensing smart contracts, software platform licenses (SaaS/PaaS/IaaS) subcontracts and master service agreements with transactional value over \$100 million.
- Managed complex enterprise-wide IT/IP and E-commerce transactional agreements such as hardware and software licensing, outsourcing, IT/IP supply chain, professional services, consulting, joint venture, and advertising and marketing.
- Advised on privacy, security and data use and protection terms in contracts and disclosures including data protection addendums and intra company agreements.
- Counselling clients on strategic activities such as mergers and acquisitions, and investments and financing in addition to implementation of business strategy, compliance, corporate governance policies, marketing, advertising, corporate and regulatory filings and other corporate issues.
- Drove client IP strategy, pipeline product development, and product management, aligning business drivers with innovation teams for multiple business clients.

Ochieng, Onyango, Kibet & Ohaga Advocates LLP, Nairobi, Kenya Jan. 2003 – May 2016

Full-service law firm of 70+ lawyers providing legal expertise in diverse areas including corporate law, commercial litigation, intellectual property, data protection and tax law for multinational corporations, regional enterprises, government entities and high-net-worth individuals across the East African region.

Corporate Counsel

Reporting to Senior Partners, member of corporate law team of 40 lawyers and 20 support staff. Interpreted, negotiated, drafted, and reviewed contracts and agreements. Collaborated with internal stakeholders and corporate clients to learn risk, commercial and organizational concerns and advised on strategy and commercial activities.

- Negotiated favorable terms for clients for a variety of technology products and services including software licenses, consulting, cloud computing, professional services, technology investment agreements saving clients over \$1,000,000 in technology contract value.
- Managed privacy and data protection in complex technology and commercial contracts, tracked legal updates, provided guidance on global privacy compliance and consultation to achieve timely, quality, cost-effective performances with a commercial value of over \$ 50,000,000.
- Oversaw transactions worth \$70m+ developing business purchase and sale agreements, corporate governance structures and financing documents while strategically protecting and leveraging technology assets and software licenses.
- Drove awareness on privacy and data privacy, designing and delivering training and coaching to colleagues while collaborating with client teams on privacy for new products and features.
- Advised clients on IT policies and standards, strategic business and IT outsourcing agreements including drafting, negotiating and structuring cloud, software and other IT arrangements.

AFFILIATIONS

Member in good standing of:

Canadian Bar Association (CBA)
Alberta Bar Association (ABA)
Licensing Executive Council
World Metaverse Council

Internationally Trained Lawyers Association
Commonwealth & International Bar Associations
International Association of Privacy Professionals
Intellectual Property Business Counsel

VOLUNTEER

Member, Accenture Black Founders Development Program 2018 – Present

- Collaborated with fellow members to develop and implement strategic plans, policies and initiatives fostering growth and success of black founders in technology consuming industries.

Board Member, Brighter Future Foundation 2002 – 2018

- Represented the foundation at public and networking events and conferences promoting corporate mission and engaging potential financiers.

INTERESTS

Travel: Explored Europe and Asia including France, England, Germany, Switzerland, Liechtenstein and Japan, immersing myself in diverse cultures, cuisines and landmarks and honing Japanese language skills. Embraced cultural diversity and global perspectives, and developed adaptability, problem solving, inter-cultural sensitivity and communication.

Hiking and Nature: Outdoor enthusiast with appreciation for hiking and environmental conservation. Regularly take on challenging hikes in national parks and wilderness areas including Yosemite, Rocky Mountain National Park and the Appalachian Trail, providing a profound connection to the outdoors and cultivating essential skills such as a resilience, problem solving and teamwork.

Technology: Enthusiastic technophile fascinated by emerging technologies, software development and digital innovation. Actively engage in self-directed learning, staying current on latest trends and advancements.