

ZOHREH HEMATI

LinkedIn: <https://www.linkedin.com/in/zohrehhemati/>

ARTICLING CANDIDATE

Internationally trained law student pursuing a qualification in Alberta, Canada, with 9 years' experience as a Licensed Realtor and Broker Investment Advisor in the real estate industry, plus 8 years providing financial banking solutions to clients at the Royal Bank of Canada. Passionate about protecting public rights, and upholding the law for all, with 2 years' broad experience in immigration law, management, conflict resolution and leadership.

EDUCATION

Practice Readiness Education Program (PREP), CPLED	May 2023 – Present
Legal Practice Program, LPP	Aug. 2022–Dec. 2022
Master of Laws (GPLLM), University of Toronto, Toronto	Nov. 2022
NCA Certificate of Qualifications (CQ), Federation of Law Societies of Canada	Aug. 2022
Bachelor of Laws (JD/LL.B.), Second Class Honors, University of Leicester, UK	July 2021
Bachelor of Business Administration (BBA), First Class Honors, University of Tehran Azad, Iran	

Additional Diplomas & Certificates: Paralegal Education Diploma, Immigration Consultant Diploma, Licensed Real Estate Broker, Real Estate Staging Certificate, Qualified Mortgage Consultant Program, Accounting & Bookkeeping Certificate.

PROFESSIONAL EXPERIENCE

Proxy Real Property Inc., Brokerage, Toronto Feb. 2015 - Present
Medium size Real Estate Brokerage operating since 2006, with ~60 real estate agents, focusing primarily on residential and commercial investment transactions.

Investment Advisor

- Provided clients with investment solutions in terms of return on investment (ROI).
- Review lease and purchase agreements for compliance with legislation and real estate industry standards.
- Manage all aspects of real estate transactions, including creating trust accounts and managing documents and money drafts during the transaction till closing.
- Coordinate between internal legal and real estate departments.
- Communicated with engineers to renovate and upgrade residential condo apartments, houses and vacant commercial units in multi-purpose buildings.
- Developed relationships with potential clients and professional parties in the construction industry.

Zanganeh Law Firm, Toronto Apr. 2021 - Sep. 2021
Small law firm with two lawyers in the office, with a practice area including Family Law, Real Estate, Will & estate, and Business law.

Legal Assistant

- Conducted client intake interviews, note-taking, documented meetings, and coordinated with lawyers for will & estate workshops and presentations.
- Researched using legal databases such as Westlaw, LexisNexis, e-law Ontario, Justice Law, and CanLII Canada to identify substantive law and precedents, and prepared pleading options for supervising lawyers.

Royal Bank of Canada (RBC), Toronto March. 2007 - Feb. 2015
RBC is a leading Canadian financial institution headquartered in Toronto, offering a comprehensive range of banking and financial services to individuals, businesses, and institutional clients locally and globally.

Senior Financial Advisor

- Monitored customers' daily financial needs and provided daily financial reports to the branch manager.
- Oversaw the opening and closing of the dual control vault in collaboration with the branch manager.
- Resolved escalated customer complaints by providing effective solutions and alternatives.
- Trained and mentored junior staff, including cash handling, cheque verification, and transaction overrides.
- Earned multiple awards for exceeding sales targets and delivering exceptional customer service at the branch.

Previous Roles:

- **Immigration/Investment Advisor**, Ziai Associated Inc. (1+ year)
- **Immigration Consultant**, Boss Immigration Inc. (3-month Practicum)
- **Paralegal**, Mosavi Law (3-month Practicum)
- **Mortgage Consultant**, Mortgage Alliance Brokerage (2+ years)

AFFILIATIONS

Current Member: Woman's Law Association of Ontario (WLOA), Ontario Criminal Lawyers Association (CLA), Iranian Canadian Legal Profession of Ontario (ICLP), Toronto Real Estate Board (TREB), Certified Real Estate Council of Ontario (RECO), Toronto Lawyers Association (TLA), and Canadian Bar Association (CBA)

Former Member: Canada Mortgage & Housing Corporation (CMHC)

VOLUNTEERING & EXTRA- CURRICULARS

Legal Research Workshop Certificates: Westlaw and LexisNexis, both in UK and Canada.

Legal Office Technology Badges: PDF, PowerPoint, Excel, Word Memo & Brief, Work Contract for Legal Assessment.

Rotman @ Law Certificate: Awarded Certificate of Completion of Rotman School of Management Pre-MBA online courses (non-credit) for Financial Accounting, Foundations of Finance, and Quantitative Reasoning for Managers.

Leicester Gold Award Certificate: Awarded for cultivating self-reflection, transferable skills and career planning in pursuit of impactful experiences like internships and employer-led projects.

Certificates for Mooting and Advocacy Competitions: Participated in various challenges and moots, including Client Consultancy Challenge (Leicestershire Police), Mock Client Interviewing Competition (client and interviewer), Criminal Advocacy and LULS Senior Advocacy Mooting competitions.

Lawyers Without Borders (LWOB) Researcher: Volunteered to research Middle East Constitutions. Prepared articles and sources for a newspaper published by law school group for a charitable organization engaging lawyers globally in pro bono work for rule of law, capacity building, and access-to-justice initiatives.

Pro-bono Immigration Intern: Provided paralegal support at Leicester law firm drop-in clinic helping asylum seekers find fresh evidence for appeals and participating in case analysis, client meetings, and observing legal advice.

Volunteer: Fundraiser for Youth Homelessness Charity.

Membership Activities: Member of European & Canadian Law, Pro Bono, Mooting, Debates and Geek Law Societies, European & Canadian Law.

Informal Mentorship Programs:

- LPP, Ontario Law Society Legal Training & Mentorship Program Fall 2022
- Women's Lawyers Association of Ontario (WLOA), Gowling WLG Spring 2022
- Leadership Exchange Workshops Participant, University of Toronto Fall 2021
- UK Law School, Office of Howes Percival 2020 – 2021

INTERESTS

Photography, Residential & Commercial Space Staging, Yoga, Beauty & fashion industry.