Alex Rockwell

Halifax, NS | linkedin.com/in/carockwell

PROFILE

Motivated JD/MBA candidate at Dalhousie University with legal-adjacent experience in financial services at Scotiabank and CIBC, delivering client-focused solutions in Capital Markets. Demonstrates strong research and writing skills honed through Equity Research and Law School, complemented by a unique technical foundation in Machine Learning, AI, and Cyber Security. Brings a robust business mindset and financial expertise to the practice of law, enhancing legal practice with interdisciplinary insights.

EDUCATION

Juris Doctor, JD/MBA Program

Candidate May 2025

Schulich School of Law - Dalhousie University, Halifax, NS

• Fall 2024 Law Exchange to University of Genova (Genova, GE, Italy)

Master of Business Administration, JD/MBA Program

Candidate May 2025

Rowe School of Business - Dalhousie University, Halifax, NS

Bachelor of Computer Science, Sexton Scholar

May 2021

Faculty of Computer Science - Dalhousie University, Halifax, NS

- Certificate in Cyber Security and Communications Technology
- Completed advanced coursework in Artificial Intelligence (AI) and Machine Learning

ACADEMIC ACHIEVEMENTS

John L. Harris, Q.C. Memorial Scholarship in Law, Dalhousie University	January 2025
CFA Institute Equity Research Challenge (1st Place), CFA Institute Atlantic Canad	a February 2023
CFA Student Scholarship, Dalhousie University	February 2023
John Molson MBA Case Competition (4th in Canada), Concordia University	January 2023
Sexton Scholar Designation, Dalhousie University	December 2019 – May 2021
In-Course Scholarship, Dalhousie University	September 2020

PROFESSIONAL EXPERIENCE

Summer Analyst, Structured Solutions Group

April 2024 – August 2024

- Scotiabank | Toronto, ON
 - Fostered client relationships by drafting and distributing regular marketing communications, directly engaging with clients to tailor swap strategies that address their financing and liquidity needs.
 - Strengthened research and writing skills by analyzing new OSFI regulatory capital requirements, writing detailed memos, and developing methodologies to calculate risk weighting of assets.
 - Drafted term sheets and priced fixed income derivative products, ensuring payment schedules aligned with trade obligations for contractual accuracy and operational efficiency.

Head & Graduate Teaching Assistant

August 2020 - April 2024

Dalhousie University | Halifax, NS

- Led a team of 12 teaching assistants for Dalhousie's Introduction to Information Security course.
- Drafted, developed, and implemented course policies and strategies to support student learning outcomes, respond to common issues, and ensure that academic integrity standards were maintained fairly.
- Conducted research and composed lab assignments, quiz questions, and lecture presentation material to convey difficult course concepts to over 150 undergraduate students.
- Taught and presented weekly lab sessions to demonstrate and explain course concepts to classes of 50 undergraduate students, serving as both a mentor and instructor.

Summer Analyst, Alternate Solutions Group

Canadian Imperial Bank of Commerce (CIBC) | Toronto, ON

- Provided client service to retail and institutional clients of CIBC's global remittance products, enhancing satisfaction by directly engaging with retail clients to resolve complaints.
- Conducted research on industry and regulatory trends to develop proposals and pitch prospective merger and acquisition targets, supporting strategic decision making.
- Evaluated the viability of requests for proposals (RFPs) and drafted memos to assess eligibility for regulatory exemptions, contributing to compliance and risk management initiatives.
- Managed relationships with institutional and government clients by addressing requests, scheduling weekly meetings, recording meeting minutes, and responding to inquiries ensuring effective communication.

Associate, Equity Research (MBA Internship)

January 2022 – August 2022

April 2023 – August 2023

Canadian Imperial Bank of Commerce (CIBC) | Toronto, ON

- Sector coverage included Technology & Telecommunications, Portfolio Strategy, and Industrials.
- Wrote company profiles for an annual conference, conducting research on over 30 private Canadian technology companies, closely analyzing public funding, product offerings, and industry trends.
- Compiled, organized, and maintained a collection of historical monthly TSX documents dating back to the 1950s, visiting libraries across Canada to collect and digitize documents and data.
- Analyzed ESG disclosure requirements and standards to audit the classification of ESG-tailored investment funds, producing research that identified instances of greenwashing.

Information Technology Intern

April 2018 – March 2020

IMP Aerospace and Defence | Enfield, NS

- Provided customer service by managing IT help desk requests, ensuring timely resolution and client satisfaction at IMP Aerospace and Defence.
- Collaborated in developing new IT policies and supported compliance efforts with the Controlled Goods Program, enhancing data security and regulatory adherence.
- Drafted comprehensive documentation to streamline training for new IT staff and optimize workflow processes, improving operational efficiency.

Team Supervisor & Lifeguard

December 2016 - March 2020

Halifax Regional Municipality Aquatics | Sackville, NS

- Led a team of up to 20 lifeguards, coordinating efforts to maintain safety protocols and operational efficiency.
- Designed and delivered a training course for new lifeguards, overseeing their first-aid certification.
- Provided customer service at pools and beaches, addressing patron requests and resolving concerns.

COMMUNITY INVOLVEMENT

GOMMOTATI TITY OF VENIETA	
Member, Erasmus Students' Group, University of Genova	2024 - 2025
JD/MBA Relations Representative, Dalhousie MBA Society, Dalhousie University	2024 - 2025
President, Law and Technology Society (LATS), Dalhousie University	2022 - 2024
• Demonstrated leadership, communication, and decision-making skills by leading the Law and Technology	
Society, coordinating multiple student speaker events, and enhancing overall society engagement.	
Representative, Law Students' Society IT Committee, Dalhousie University	2022 - 2023
Member, Dalhousie Investment Society (DALIS), Dalhousie University	2021 - 2023
First Aid Volunteer, Canadian Ski Patrol	2018 - 2019

INTERESTS

- Car Enthusiast: I've attended Formula 1 three times and currently hold a Lapping and Time Attack license.
- Outdoorsman: I've done hikes on mountains and volcanoes and recently camped in West Virginia.
- Traveler: Over the past few years, I've visited over fifty regions and cities across Canada, the U.S., and Europe.
- Cyclist: I have a customized road bike and enjoy road touring, gravel cycling, and indoor training.