

JANAKA KROON

Calgary, Alberta | www.linkedin.com/in/janakakroon

Profile

Internationally trained lawyer with LLB (Hons) earned in the UK and qualified attorney in Sri Lanka, specializing in corporate, intellectual property, administrative and land law, with additional experience in criminal law and civil appeals. Skills include legal drafting, analysis, research and problem-solving, and public speaking and presentations.

Education

Practice Readiness Education Program (PREP) , CPLED	Completed 2022
NCA Certificate of Qualification (CQ) , Federation of Law Societies of Canada	2021
Pre-Bar Education Program , Sri Lanka Law College, Colombo, Sri Lanka	2011
<ul style="list-style-type: none">Professional Qualification as Attorney-at-Law of Supreme Court of Sri Lanka	
Diploma (International Business Management) , Manchester Business School, Manchester, UK	2009
<ul style="list-style-type: none">Group project assisting real-world business with planning, restructuring and expansion.	
Bachelor of Laws (LLB, Hons) , University of Manchester, Manchester, UK	2008
<ul style="list-style-type: none">Active participant in university mooting and debating competitions.	

Employment History

Public Storage Canada , Calgary	Sep. 2022 – Present
Assistant Manager (Jul 2023 – Present)	
<i>Reporting to the Property Manager, oversee day-to-day operation of a specific property in Calgary including customer service, leasing storage units for clients and upkeeping property along with Maintenance Manager.</i>	
<ul style="list-style-type: none">Actively listening to client needs to make storage size and locker location recommendations.Research competitors to determine price and offer changes necessary for Calgary storage market leadership.Draft weekly operational reports to Property Manager and incident reports regarding security breaches.Actively engage in sale of storage services and merchandise to potential clients, providing property tours and highlighting specific features of services provided.Present terms and conditions of storage leases to clients and advise clients who breached terms.Work with law enforcement regarding criminal activity at the property, including incident report drafting, security video surveillance capture, acceptance of production orders and other legal documents, and logging and communication with the District Manager.Complete annual company courses in Health & Safety and First Aid training and renewal.Collaborating with Property Manager, deliver Relief Manager training in the property to reach quarterly metrics in occupancy, debt collection and reservation conversion.Perform monthly property audit including daily operations, sales tracking, debt management and maintenance.	
Relief Manager (Sep. 2022 – June 2023)	
<i>Worked across multiple properties in Calgary and reporting to the District Manager. Primary duties included offering leases to potential tenants for storage units and general maintenance of properties.</i>	
Best Buy , Edmonton	Sep. 2021 – July 2022
Senior Sales Advisor	
<i>Worked in a leadership position on the sales floor and reported to the store Sales Manager. Primary duties included delivering daily sales of computing solutions. Also provided training, e-learning and coaching to junior staff and new hires regarding company products and service offerings. Maintained a healthy product inventory in the department.</i>	

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- Part of the largest in-store department that delivered most revenue and services in the 2021 financial year, while accommodating for pandemic regulations and limited store traffic.
- Coached a team of 5 seasonal team members during the Black Friday/Boxing Day sales season in product knowledge, services offered and overcoming client hesitancy.

Home Solutions and Appliances, Best Buy, Woodbridge, ON

Apr. 2018 – Sep. 2021

Sales Team Lead

Reporting directly to the Store Manager, oversaw sales teams in the Home Theatre and Appliances departments. Provided monthly business reviews to leadership and coached senior sales advisors.

- Increased sales of Home Theatre and Appliance departments through strong client relationships and cross-training new and seasonal team members in both departments.
- Successfully operated the Ship-from-Store model together with the leadership team during pandemic lockdowns.

Chambers of Mr. Faisz Musthapha PC, Colombo, Sri Lanka

Jan 2012 – Mar 2018

Senior President's Counsel practicing in Sri Lanka who served as Sri Lankan High Commissioner in the UK from 2002-05 and Chairman of the Human Rights Commission from 2000-03.

Junior Counsel

Worked with a team of 3 junior counsels. Attended court hearings daily with Senior Counsel and appeared as Junior Counsel in some cases. Attended chambers and helped prepare for case arguments.

- Prepared case briefs in supporting petitions and for argument for Senior Counsel to submit in Court.
- Drafted pleadings in Court of Appeal and Supreme Court cases in fundamental rights, writ applications and civil appeals
- Conducted legal research in Administrative Law and Property Law for arguments and to prepare opinion letters.
- Attended client interviews with Senior Counsel and prepared notes.

Chambers of Mr. Sunil Coorey AAL, Colombo, Sri Lanka

Jan 2012 – Mar 2018

Senior Law Counsel practicing in Sri Lanka specializing in Civil Appeals, Fundamental Rights and Property Law.

Junior Counsel

Worked with a team of 4 other Junior Counsels. Attended court hearings twice weekly with Senior Counsel and appeared as Junior Counsel in select cases. Appeared in chambers and helped prepare for case arguments and client interviews.

- Conducted legal research in administrative and contract law for senior counsel in preparation for arguments.
- Appeared and submitted in court on writ applications and civil appeals under supervision of senior counsel.
- Drafted pleadings for Civil Appeals, Money Recovery and Property Law cases.
- Attended client interviews and prepared notes for case briefs.

Previous roles:

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| • Law Apprentice , Chambers of Harsha Cabral PC, Colombo, Sri Lanka | May 2011 – Dec 2011 |
| • Legal Researcher , Chambers of Justice S. Marsoof PC, Colombo, Sri Lanka | Oct 2010 – May 2011 |
| • Legal Intern , Polpitiya & Co Solicitors, London, UK | Oct 2007 – Dec 2007 |

Interests

Travel: Like to visit nature parks and beaches.

Cooking: Enjoy trying out new and exciting recipes.

Movies: Watch comedy and thriller movies.