

# Eslam Kishc, LL.M

Calgary, Alberta

## Profile

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Internationally trained law student licensed in Egypt and pursuing qualification in Alberta with broad legal experience in private practice and in-house counsel roles in the UAE and Egypt. Skilled at legal research, drafting legislation, negotiating cross-border contracts, corporate governance, cross-border transactions, risk management and complex dispute resolution, in addition to regulatory compliance such as Anti-Money Laundering and Combating the Financing of Terrorism (AML/CFT), and Economic Substance Regulations (ESR). Known for building strong stakeholder relationships and aligning policy and regulatory frameworks with international best practice. Fluent in Arabic and English.

## Education

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<b>Practice Readiness Education Program (PREP)</b> , CPLED	<i>Completed May 2025</i>
<b>NCA Certificate of Qualification (CQ)</b> , Federation of Law Societies of Canada	<i>Jul 2024</i>
<b>LL.M. in International Commercial Law</b> , University of Birmingham, U.K.	<i>2021</i>
<b>International AML Officer Certificate</b> , CCL Academy, Dubai.	<i>2019</i>
<b>International Compliance Certificate</b> , CCL Academy, Dubai.	<i>2019</i>
<b>LL.B (English Section)</b> , University of Alexandria, Egypt	<i>2007</i>

## Professional Experience

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**Dubai Development Authority, Dubai, UAE** *May 2017 – Aug 2025*

### Senior Legal Counsel – Legislation, Policy & Assurance

*Government entity responsible for licensing and regulating Dubai's free-zone communities and master developments. Reported to Deputy Director General and led legislative and policy initiatives.*

- Drafted and revised regulations, policies, and decrees on licensing, zoning, and operations, ensuring consistency across free zones and compliance with UAE and international standards.
- Provided input and advice on dispute resolution and compliance matters, including AML/CFT and ESR, representing the Authority in national and international forums.
- Advised senior leadership on regulatory matters including establishment of a multinational healthcare provider holding company in Dubai and LLC director/shareholder removal.
- Collaborated with internal and external stakeholders to resolve complex licensing and compliance issues such as Economic Substance Regulation (ESR) requirements and LLC reinstatement.
- Conducted client-intake-style and needs assessments with free-zone businesses and internal teams; scoped issues, advised on next steps, and coordinated timely resolutions.

**Emitac Mobile Solutions LLC, Dubai, UAE** *Aug 2016 – May 2017*

### Legal Manager

*Regional information-technology and mobility solutions provider, with operations in Europe, the Middle East and Africa (EMEA) and Southeast Asia. Reported to CEO and managed all legal and contractual matters.*

- Key player in restructuring operations across EMEA and Southeast Asia, coordinating with finance, human resources and operations teams to ensure legal compliance during organizational changes.

## Eslam Kishc, LL.M

- Negotiated and managed commercial agreements with major technology companies and telecom operators, drafting and amending contracts for fixed-rate agreements and stable revenue streams.
- Led contract negotiations for high-value service agreements, reducing legal exposure and supporting strategic corporate exit from non-core markets.
- Advised internal teams on contract obligations and compliance with corporate policies, ensuring legal risks were identified and mitigated.
- Prepared regular progress reports for the CEO, tracking contracts, budgets, and project changes.

### RAK Investment Authority, Ras Al Khaimah, UAE

May 2013 – Aug 2016

#### Legal Adviser

*Government investment authority tasked with attracting foreign investment and administering free zones and industrial areas. Provided corporate and regulatory legal advice across multiple jurisdictions.*

- Advised on complex corporate transactions, real-estate projects and regulatory compliance, ensuring alignment with UAE and international laws and minimizing potential liabilities.
- Managed relationships with external counsel, supervised litigation strategy and evaluated legal opinions to support high-value disputes and negotiations.
- Recognized as a top performer in 2014 for effectively handling high-value real-estate and corporate disputes, safeguarding Authority interests and strengthening investor confidence.
- Researched and prepared legal opinions on corporate and real estate matters, supporting high-value negotiations and disputes.

### Tanmiyat Real Estate Development, Dubai, UAE

Jan 2010 – May 2013

#### Legal Counsel

*Real-estate developer specializing in residential and commercial projects throughout the Middle East.*

- Managed portfolio of real estate cases and disputes, developing litigation strategies that mitigated risk during the financial crisis and preserved client relationships.
- Implemented fraud case-management strategies and improved internal controls to protect company assets and reduce exposure to fraudulent claims.
- Managed client intake and dispute files, actively listening to client concerns and advising on legal strategies to resolve issues efficiently.

#### Previous Role:

- **Intern**, Al Mounadloun Law Firm, Alexandria, Egypt

2008 – 2010

## Interests

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**CrossFit:** Practicing for 4 years; enjoy the challenge of pushing past beginner milestones in strength and conditioning.

**Cooking:** Passionate about grilling meat and steak at home, experimenting with marinades and techniques to perfect flavour.